**AMIYA KUMAR BARIK**

**C/O-RABINDRA NATH BARIK, SAMARIPUR, GELPUR**

**BHADRAK-756181, ODISHA**

**Contact: +91-7894462000(M)**, **E-Mail:** [**amiya.barik@yahoo.co.in**](mailto:amiya.barik@yahoo.co.in)

**Career Objective**

To associate with a growth oriented organization where there is opportunity and guidance to develop myself, face new challenges with work in an environment where the ides are encouraged and there is ample opportunity for growth.

**Career Highlights**

**ICICI BANK LTD. Cuttack 16th Aug to Till Date**

**OFFICER**

* Developing the CASA through new acquisition and retaining the customer.
* Develop new Corporate Relationship for banking through salary and credit facility.
* Participated in promotional activities of the company for achieving sales target.
* Grow new relationships via conversion of referral Corporate-banking relation.
* Handling front desk in branch and all the supporting operational work.
* ACHIEVING ALL THE THIRD PARTY PRODUCT BRANCH TARGETS (LIC, GIC, MUTUAL FUND, CREDIT CARD etc).
* Looking for all HNT & IVY customer acquisition and services.

**KRISHI RASHAYAN PVT. LTD. Feb 2005 to Feb 2007**

**Marketing Executive**

* Achieving the individual sales target by converting the leads into business.
* Implementing sales promotional activities as part of brand building and market development effort.
* Supervising customer service operation for rendering and achieving quality services, providing first line customer support by answering queries and resolving their issue, ensuring minimum TAT.
* Interacting with customer for effective resolution of customer grievances and obtain feedback.

**RELIANCE LIFE INSURANCE May 2008 to June 2008**

**Summer Trainee**

**Title of the Project**: - Market Penetration.

**Professional Qualification**

**Master In Business Administration** as Major in **Marketing** and Minor in **Human Resource** Management as Specialization from **Bhadrak Institute Of Engineering & Technology** in the year 2009, affiliated to **Biju Patnaik University of Technology, Orissa** with 6.61 CGPA.

**Academic Qualification**

* PGDCA (Postgraduate Diploma in Computer Application) Completed from Bhadrak in the year 2005.
* Bachelor in Science from Bhadrak College under Fakir Mohan University in the year 2004.
* Inter Mediate Science from B.B College Nabarangpur, under CHSE Orissa in the year 2001.
* Matriculation from R.C.D High School, Nabarangpur, under BSE, Orissa in the Year 1999.

**Skill Sets**

* Operating Systems: - DOS, Windows XP, Windows Vista, Windows 8.
* Applications: - MS Office Packages, SPSS, Tally 7.2 and also Finical

**Achievement**

* Qualified in CONNECT Contest organized by ICICI BANK by sourcing with 25 value points with 1lakh LI consecutive 3 months & LTC < 5%.
* Qualified in NIRMAN Contest.
* Qualified for RH FORUM consecutive 3 months also ZORNAL HEAD SUPER LEAGUE Contest.

**Personal Dossier**

**Date of Birth** : 10th May 1984

**Father’s Name** : Mr. Rabindra Nath Barik

**Language Known** : English, Hindi, Oriya (Can Speak Read and Write)

**Strength** : My Self Confidence & Positive Attitude.

**Hobbies & Interest** : Interact with Corporate People, Making Friends & Visiting New Places.

I hereby declare that the above mentioned are true according to the best of my knowledge.

**Date: -** **(Amiya Kumar Barik)**